

# Abhinav Chadha

Product Manager with 10+ Years of Experience in the Software Industry

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🌐 <https://about.me/abhinavchadha>

🌐 abhinavchadha

Results-driven and highly motivated Software Engineer turned Product Manager with 10+ years of experience in enterprise and startup environments. Adept at collaborating with C-level executives to launch successful product lines, prioritising customer success and revenue growth. Excels in translating customer problems into actionable requirements and leading teams from MVP to delivery, always backed by data. Strong communication skills and technical expertise in cloud technologies. Experienced in leading local and remote teams while delivering turnkey projects. Committed to fostering teamwork and achieving goals using the OKR methodology.

## SKILLS

User Interviews    User Stories

Market Research    Business Requirements

Product Roadmapping    Technology Roadmapping

A/B Testing    User Design

Stakeholder Management    Financial Forecasting

Delivery Mapping    Product Analytics

GTM Strategy    Line Management

SAFe    Agile Scrum

Python    Javascript

DevOps    AWS/GCP/Azure

## TOOLS

Tableau    PowerBI

Looker    G Analytics

Jira    Azure DevOps

Asana    Product Board

MS Office    Figma

Canva    Contentsquare

Appcues    Airtable

## WORK EXPERIENCE

### KPMG, London, UK

(Jun 2022 - Jun 2023)

#### Product Manager

- Achieved exceptional results by leading the product proposition for an ESG DaaS application, positioning KPMG as a strong contender among global data vendors such as Bloomberg, Refinitiv, and S&P.
- Orchestrated the product proposition for a Ministry of Defence collaboration, delivering a high-impact asset management toolset that generated substantial savings and optimisation.
- Successfully managed a cross-functional team focused on developing a transformative patient analytics product for the NHS, revolutionising efficiency and throughput in hospital operations.
- Demonstrated strong business acumen by gathering comprehensive requirements from stakeholders, meticulously considering client usage and internal needs. Translated these requirements into precise specifications for Analytics features, driving both front-end and back-end development using FRD.
- Proactively guided the design and discovery sprint, effectively collaborating with internal and external stakeholders to ensure seamless alignment and the achievement of desired outcomes.
- Led and motivated a diverse team of 30+ engineers located across India, Malta, UK, and Poland, fostering a culture of excellence and delivering outstanding results.
- Expertly identified and mitigated financial, technological, and proposition risks, consistently ensuring project success and overcoming challenges. Designed compelling value propositions and revenue models that captivated sponsors and enticed new customers, securing a continuous inflow of financial resources.
- Excelled in managing relationships with high-level stakeholders, including SteerCo and ExCo members, technology partners, and data vendors, fostering strong partnerships and driving collaborative success.

*Skills: ESG, Data Products, Data Visualisations, Azure, GCP, Roadmapping, User Interviews, Market Research, Stakeholder Management, Budget Management*

## LANGUAGES

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English                      Hindi  
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French                      Spanish  
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## CERTIFICATIONS

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**Solutions Architect Associate**  
AWS

**Certified Cloud Practitioner**  
AWS

**Basics of Scrum, Agile and Project Delivery**  
Udemy

**ISTQB Foundation**  
CTFL

## AWARDS

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**Full Scholarship Holder**  
France Telecom Orange - MAEE

**Fellowship**  
Ministry of Science and Technology, Government of India

## VOLUNTEER EXPERIENCE

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**One Million Mentor**                      (Jan 2023 - Present)  
Mentor

**The Access Project**                      (Dec 2021 - Dec 2022)  
Education Mentor

## INTERESTS

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Photography                      Cricket

Reading                      Cooking

## WORK EXPERIENCE

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**KPMG, London, UK**                      (Sep 2021 - May 2022)  
Lead Software Engineer - QA

- Lead QA Engineer responsible for the implementation of automated tests and testing best practices in the feature team.
- Stakeholder management whilst liaising with PMO for seamless delivery of features.
- Mentoring and coaching graduates and assistant managers with best practices and tooling.

**ECS Digital (Hitachi GlobalLogic), London, UK**                      (Dec 2019 - Aug 2021)  
Delivery Consultant

- Act as SME for everything related to DevOps and Test automation in a highly skilled and focussed squad which integrates with the client's team.
- Liaise with the Product Owner, Product Manager and Tech Lead to define the scope and gather technical requirements.
- Prepare, debrief and monitor development roadmap and draw out milestones.
- Communicate with key stakeholders on a continuous basis about the progress, hinderances and key takeaways whilst getting their buy-ins.

**Contentsquare, Paris, France**                      (Jan 2018 - Nov 2019)  
Test Engineering and Release Manager

- Manage a team of 6 SDETs in a tech team with 8-10 feature teams.
- Map out delivery timelines, schedules, milestones.
- Facilitate learning of the team with both internal and external resources.
- Design and implement an in-house test automation framework for both desktop and mobile apps.
- Set out KPIs for teams, individuals and broader engineering to implement best coding and testing standards thereby supporting effective delivery and support.

**Qonto, Paris, France**                      (Jun 2017 - Jan 2018)  
QA Engineer

**Tinyclues (Splio), Paris, France**                      (Aug 2015 - Jun 2017)  
QA Manager

**SmartFocus, Paris, France**                      (Jun 2013 - Jul 2015)  
QA Analyst

**France Telecom - Orange, Rennes, France**                      (Jul 2012 - Jan 2013)  
Application Developer

## EDUCATION

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**Institut Supérieur d'Electronique de Paris, France**                      (Oct 2011 - Jun 2012)  
MSc, Electronics and Telecommunications

**University of Pune, India**                      (Aug 2006 - Aug 2011)  
BE, Electronics and Telecommunications